

Spotlight On: Jeffrey and Neil Boss of Boss Beauty Supply

If there is such a thing as cosmetology and spa
paradise,

Boss Beauty Supply is it.



Boss is a single-stop source for salon towels, apparel, waxes, nail dryers and sundries, and name brands like TIGI Pro, Wella, Clairol, Conair, Ardell, Master Barber, and [Intrinsics](#).

We had the opportunity to ask Jeffrey Boss, company president, and Neil Boss, vice pres., some questions about [Boss Beauty Supply](#) and their experiences as professional beauty supply distributors.



Jeffrey and Neil Boss

Q: Tell us about the history of Boss Beauty Supply.

A: We have been providing towels, apparel, and other supplies to the salon and spa industry since 1993. In 2015, we acquired Cameo Beauty Supply, enabling us to offer our customers significantly more items, as well as lower prices.

Q: What's an average day like working in the wholesale beauty industry?

A: Every day in our industry is unique. Whether it be working with a customer, helping them find the right products for their salon, to making sure all orders are processed and shipped as quickly as possible. You can never be sure what the next day will bring.

Q: How long have you been partnered with Intrinsic's?

A: Our relationship with Intrinsic's goes back almost 20 years to the days of Carolina Cotton.



Fully stocked Intrinsic's inventory at Boss Beauty Supply! Oh my!

Q: What do you think sets Intrinsic apart from competitors?

A: Intrinsic takes pride in offering quality, professional single-use supplies to the industry, I cannot remember having any customers complain about an Intrinsic product, which is truly remarkable. The team at Intrinsic is second to none.

Q: Which Intrinsic products do you see heading out the door most?

A: The most popular Intrinsic products are the wipes: from the Cotton Naturelles™ to the Large Silken Wipes. We also sell a lot of Cotton Balls, Roll Cotton, Cotton Coils, and Wax Strips.



Boxes on boxes of Intrinsic! An esthetician's dream.

Q: What are the values that Boss Beauty Supply adheres to?

A: We value our customers and know that they are the reason we are in business. We offer quality products and great prices. Boss Beauty Supply has a large in-stock inventory, allowing us to ship most orders within 24 hours with a 99.9% fulfillment rate. This ensures that we have the items salons want, when they want them, and at the best possible prices.

We pride ourselves on offering quality service and low prices, without any minimum purchase requirement. We are family owned and operated, primarily selling through catalogs, quarterly flyers, regular promotions, and on our website. When you call Boss Beauty, you speak to a person, not a machine.



Boss Beauty Supply staff

Q: What's your favorite part of working at Boss Beauty Supply?

A: Boss Beauty Supply is a great place to work. The company is small enough that every employee has an important impact on our operations. The work environment is casual and flexible. Employees are given a great deal of autonomy allowing them to do what it takes to get the job done.

Q: What are some of the new beauty trends that you're absolutely loving?

A: We love the trend towards using more vibrant hair colors and new application techniques. Pastel colors are continuing to be huge in salons and on social media.

Q: What's your favorite way to pamper yourself?

A: I enjoy a full body massage, preferably ocean-side in a tropic environment! A lot of our employees enjoy a new haircut, mani/pedi, or a fresh brow wax.